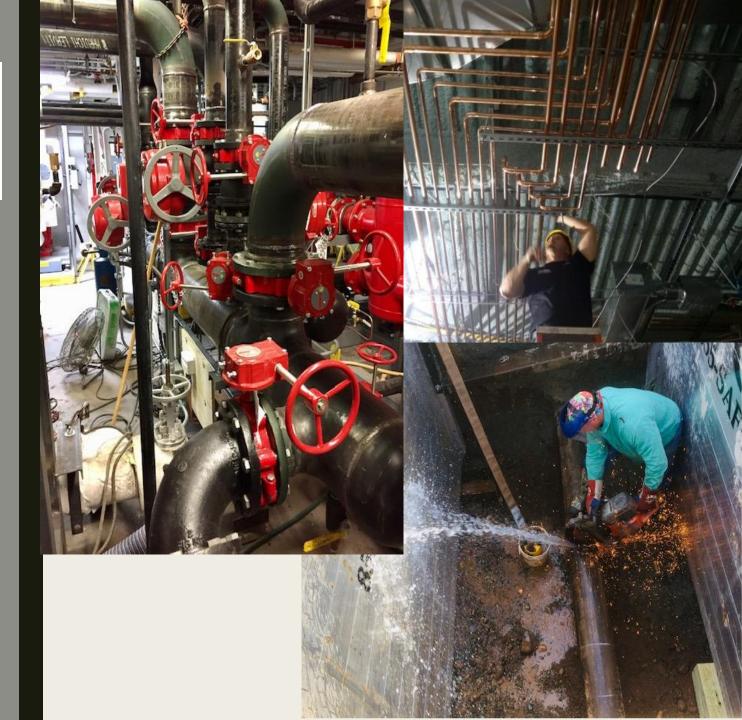


Complete Mechanical Contracting Maintenance & Service, Routine/Emergent

24/7 Plumbing & HVAC Service, Routine/Emergent

New Construction Mechanical System Installation & Replacement

Complete System Shut Down Services



Introduction

W.J. Post, Inc., is a full service, third generation, family owned, Union staffed Mechanical Contractor with over 58 years of successful project completion within the Medical, Pharmaceutical, Chemical, Food, Commercial, Institutional and Municipal industries in the Tri-State area.

W.J. Post, Inc. was incorporated in 1977 by my father, William J. Post, who began his career in 1963 working alongside his father, my grandfather, at Peter Post & Son, which began in 1945.

My father held one of the first N.J. State Masters Plumbers licenses, #1209 (June 1969) as well as Master HVAC license #2154 and was a member of Pipefitters Local 274 for over 57 years.

I, Robert Post, President, have been working within W.J. Post, Inc. alongside my father for over 30 years; myself, as well as our skilled professionals at W.J. Post, Inc., are proud to represent W.J. Post as a multi-generational business and strive to ensure our clients are provided with the very best experience, superior service, quality work, fair pricing and timely completed projects.

Every job awarded to W.J. Post, Inc. is handled with care and attention to detail with hands-on project oversight by myself & the team of skilled professionals chosen specifically to best meet each project's unique needs.

W.J. Post, Inc. is committed to delivering superior work with quality materials at a fair cost. Jobs are completed within the projected timelines from bid to completion and close out documentation to warranty delivery.

W.J. Post, Inc. Mechanical Contractors is committed to every job, every time.

Robert Post, B.A., B.S. President , W.J. Post, Inc. Mechanical Contractors Local 274 HVAC License #7976 10 Post Lane Riverdale, NJ 07457 Phone 973-616-9200 Fax 973-616-1882 Cell 862-666-2018

W.J. Post, Inc. Our team is ready to handle your largest Mechanical Contracting project or routine HVAC and Plumbing maintenance. A team of skilled professionals dedicated to your job.

Our estimator, Mike Ramundo, is a vital member of our team having over 22 years experience within the industry. Mike has a background in bidding projects, providing project submissions, purchasing mechanical equipment and working closely alongside mechanical contractors; he also works within the field to oversee projects and manage work. Additionally, Mike has eight plus years experience working with a large architectural firm managing multiple accounts with a background in design.

Al Bocchino, General Foreman, Local 24, has over 20 years' experience with W.J. Post, Inc. and is General Manager of Novartis-East Hanover. W.J. Post, Inc. has been in house at Novartis-East Hanover campus for over 45 years; this is a true testament to the quality of work, expertise of our team and hands on service offered by W.J. Post, Inc. Al has been a longstanding familiar face at Novartis and it is his "home base" where he manages all projects at the site for W.J. Post, Inc.

Myself, Al and Mike are just a few members of the W.J. Post, Inc. team that you can count on whether your project is a large, comprehensive build, routine maintenance oversight, after hours emergency call or a complex, multifaceted system shutdown.

Our staff at W.J. Post, Inc. is comprised of Union trained, certified skilled plumbers, fitters, welders and certified specialists who have the training and experience to complete projects right, the first time, every time. Our employees must meet the rigorous standards set by the Unions before they are certified to work for us therefore all employees are fully screened, drug tested, vetted, trained and competency tested. W.J. Post, Inc. also has the ability to draw on our local unions if projects demand increased manpower at any time.

W.J. Post, Inc. has consistently received the Governor's Safety Award since its inception in 2005 and we are proud to continuously exceed the safety criteria demanded by this award designation.

W.J. Post, Inc. Mechanical Contractors



• Complete Mechanical Contracting Maintenance & Service, Routine/Emergent

- 24/7 Plumbing & HVAC Service, Routine/Emergent
- New Construction Mechanical System Installation & Replacement
- Complete System Shut Down Services



W.J. Post, Inc. *At W.J. Post, Inc. Mechanical Contractors we are committed to every job, every time.*

ATLANTIC HEALTH SYSTEM

BAXTER PHARMACEUTICALS

BAYER CORPORATION

CELGINE

ENGLEWOOD FIRE DEPARTMENT

FLEMING'S PRIME STEAKHOUSE

MERCK & CO.

M & T BANK

NEWARK LIBERTY INTL AIRPORT

PFIZER

RUTGERS UNIVERSITY

BASF CORPORATION

BECTON DICKSON BMW CORPORATE OFFICE **CNBC ENGLEWOOD HOSPITAL KRAFT FOODS, INC. MERIDIAN HEALTHCARE** NABISCO FOODS NOVARTIS PHARMACEUTICALS PRUDENTIAL INVSTMT HQTRS **RWJ-ST BARNABUS HEALTH SYSTEM**

SPECTRA LABS ST. ELIZABETH COLLEGE TETERBORO AIRPORT

Recent Projects



SPECTRA LABS BOILER PROJECT



NOVARTIS VALVE REPLACEMENT PROJECT

RWJ-ST BARNABUS CORPORATE DATA CENTER PROJECT

NOVARTIS BOILER PROJECT

DANGER HOT CLARA MAAS MEDICAL CENTER-MAIN MECHANICAL ROOM WATER MAIN BACKFILL PREVENTOR, FIRE PROTECTION LINES AND BOOSTER PUMPS PROJECT







NOVARTIS HIGH PRESSURE STEAM LINE PROJECTS

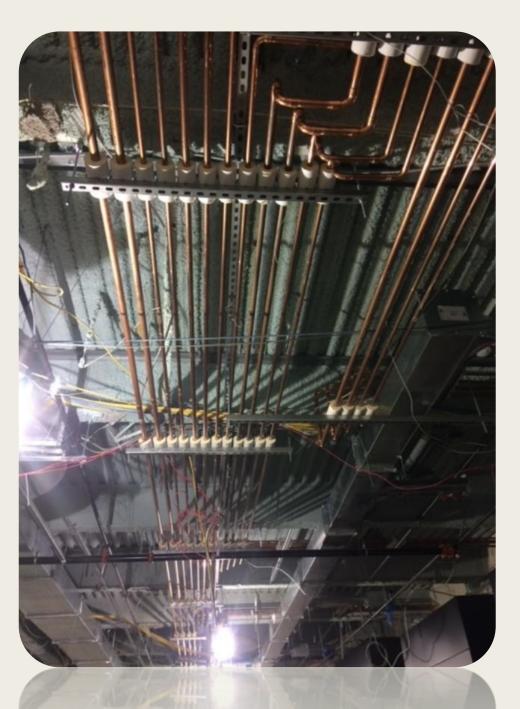


NOVARTIS WATER MAIN POST INDICATION VALVE PROJECT

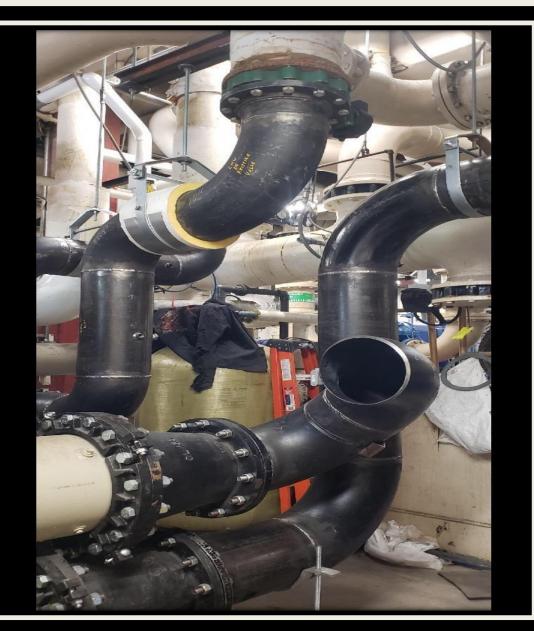
NOVARTIS BOILER MECHANICAL ROOM ROUTINE MAINTENAL

RWJ-ST BARNABUS CORPORATE AND HOSPITAL DATA CENTER PROJECTS





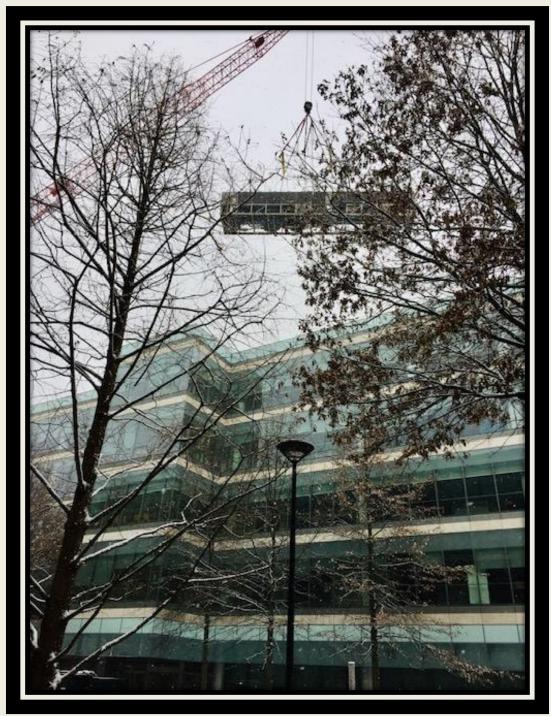
ENGLEWOOD HOSPITAL CHILLER INSTALL PROJECT





NOVARTIS AIR HANDLER REPLACEMENT WITH CRANE OPERATION





W.J. Post, Inc. Awards & Certifications

W.J. Post, Inc. is a Veteran owned, NJ Small Business Certified Mechanical Contractor committed to running a **Safe Operation**. A safe operation equates to enhanced and diligent planning, collaboration and project readiness. With proper safety factors in place, the result is effective, efficient work that protects our most important asset, our people and our customers.

A safe operation requires the cooperation and support of all of our employees, vendors, suppliers, subcontractors and clients. All must feel that "safety is everyone's job" and not someone else's responsibility.

- 2010-2021 State of New Jersey Governor's Safety Award for Continued Excellence
 - 2009 State of New Jersey Governor's Safety Award Construction
- 2009 NJ Dept. of Labor and Workforce and Development Safety Award of Merit
 - 2007-2009 State of New Jersey Governor's Safety Award Facilities
- 2004-2006 2006 NJ Division of Public Safety and Occupational Safety and Health Award of Merit Facilities
 - 2005 NJ Commissioner of Labor and Workforce Development Safety Achievement Award Facilities
 - 2003 NJ State Governor's Occupational Safety and Health Awards Program Citation of Merit Award
 - 2002 NJ Governor's Occupational Safety and Health Recognition Award

Project Recommendations



It gives me pleasure to write this recommendation letter on behalf of W.J. Post, Inc., Mechanical Contractors. I've been fortunate to work with W.J. Post, Inc. and Robert Post, President, over the course of many years and throughout innumerable projects totaling over \$15 million dollars. W.J. Post, Inc. knows what it takes to deliver successful, timely, quality completed projects. I trust W.J. Post, Inc. to use only the highest quality materials for construction and to deliver jobs without delays or exceeding projected costs.

Construction requires seamless work without interruptions to ensure project schedules are maintained for clients; W.J. Post, Inc. and their team of skilled professionals has mastered this necessary skill. They are knowledgeable and experienced within their specialty of HVAC/Plumbing & Mechanical Construction in varied settings such as pharma, hospital, medical, food and municipal industries. I have complete confidence in W.J. Post, Inc. and their ability to successfully manage and complete any project awarded them while sharing innovative ideas and suggesting creative concepts if the project demands. W.J. Post, Inc. is the very best solution for quality HVAC/Plumbing Mechanical projects completed at a fair cost by skilled, experienced plumbers, fitters, welders and certified specialists with a focus on safety and timely delivery of completed projects. W.J. Post, Inc., a third generation, family owned Mechanical Contracting business knows what it takes to deliver the very best service, client satisfaction and quality for a successful bid to completion project. When your project is in the hands of Robert Post and his team at W.J. Post, Inc. you know you're in good hands.

Sincerely,

Des Neary Senior Estimator Structure Tone Group

Project Recommendations

To Whom It May Concern,



W.J. Post, Inc. has been a preferred Mechanical Contractor vendor at Clara Maas Medical Center in Belleville, NJ since 2016 completing major HVAC and Mechanical Contracting projects as well as routine in house maintenance and complex medical system shutdowns. W.J. Post, Inc. has completed over 2.6 million dollars of capital and routine projects yearly since becoming a preferred vendor at RWJ Barnabas Health System.

We take great pride in continuing to complete timely, on budget projects under the supervision of Robert Post and his team of skilled, qualified professionals at W.J. Post, Inc.. Their team is responsive, professional and dedicated to the projects awarded them. Additionally, medical environments demand a vendor that is able to pivot during uncertain times and willing to work with a facility to meet the needs of operations as well as patient care; W.J. Post, Inc. has mastered this skill and continuously goes above and beyond to complete all projects on time, within budget and safely.

The RWJ Barnabas family of Health Systems looks forward to many more successful projects with Robert Post, President, W.J. Post, Inc. and his team of skilled professionals.

Junior Martinez, Director, Plant Operations 201-320-7470

W.J. POST, INC. MECHANICAL CONTRACTORS

Additional professional references are available upon request.

At W.J. Post, Inc. Mechanical Contractors, we look forward to working alongside your organization and meeting your needs for future projects.

Thank you in advance for your consideration of W.J. Post, Inc. Mechanical Contracting.

If you have any questions or would like to discuss potential projects, please feel free to contact me.

Sincerely,

Robert Post President, W.J. Post, Inc.

Office (973) 616-9200 Cell (862) 666-2018 Email bobp@wjpost.us